HEWLETT-PACKARD GENERAL SYSTEMS USERS GROUP

FEBRUARY, 1980 MEETING

DISTRIBUTED PROCESSING SERIES

PERSONNEL CONSIDERATIONS IN DISTRIBUTED DATA PROCESSING (DDP)

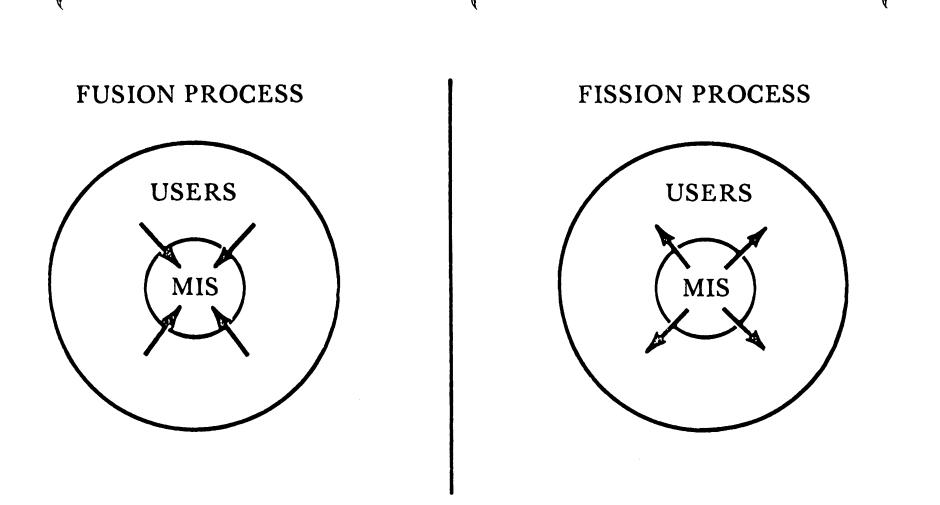
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Personnel Considerations in Distributed Data Processing (DDP)

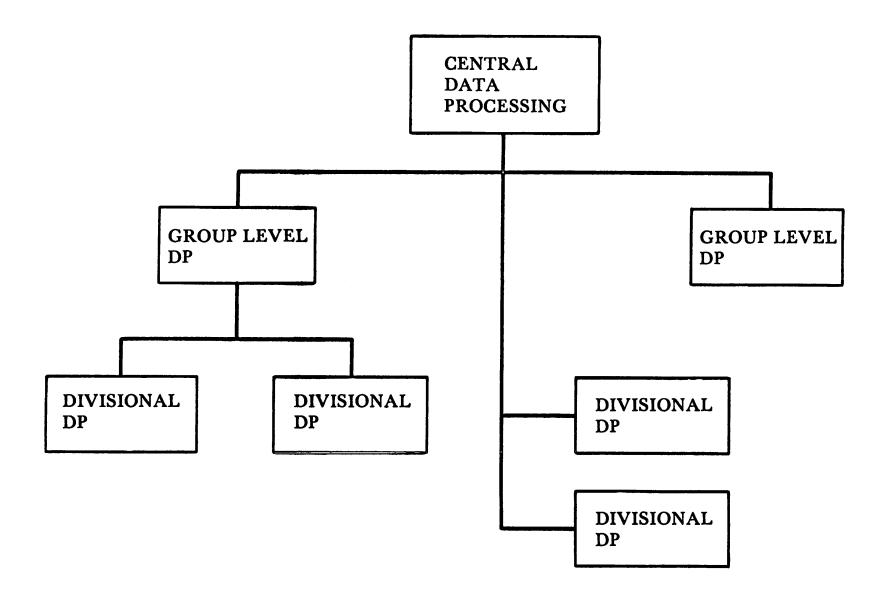
Outline of Presentation

- 1. Introduction
- 2. Forces that create a DDP environment
- 3. Definition of organization for the discussion of DDP
- 4. Managing in a DDP environment
 - Active vs. Reactive styles
 - Planning
 - Organizing
 - Leading
 - Controlling
 - Selecting and developing
- 5. Comparisons between a centralized and a distributed environment in managing
- 6. Role of a system integrator
- 7. Organization for distributed processing
- 8. Summary

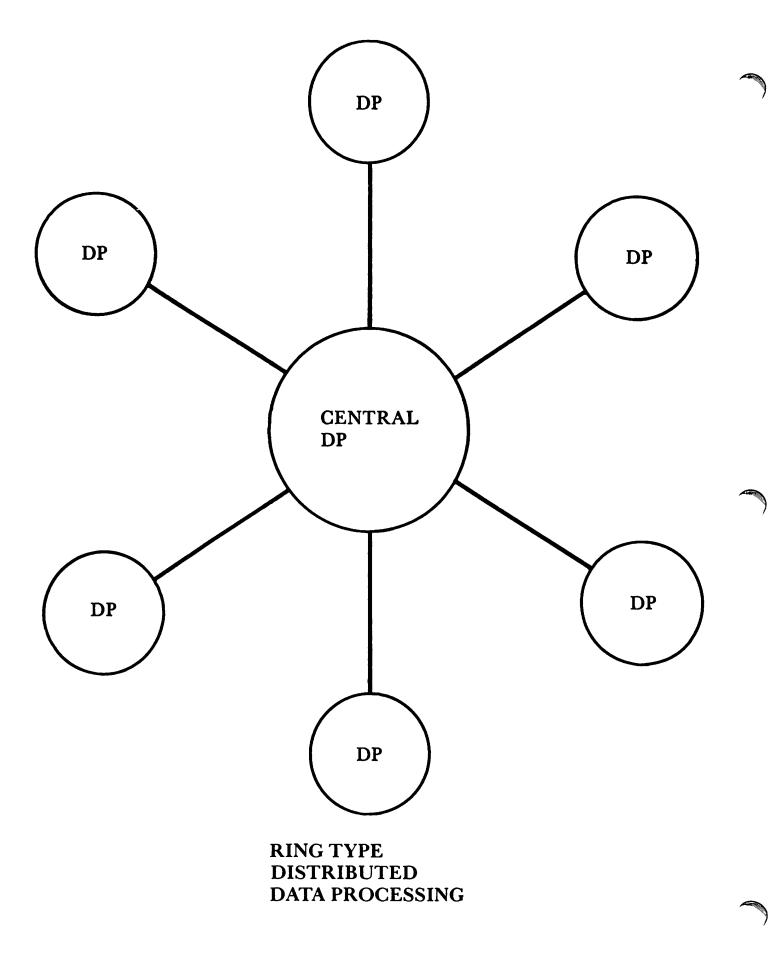
PERSONNEL CONSIDERATIONS IN DISTRIBUTED DATA PROCESSING

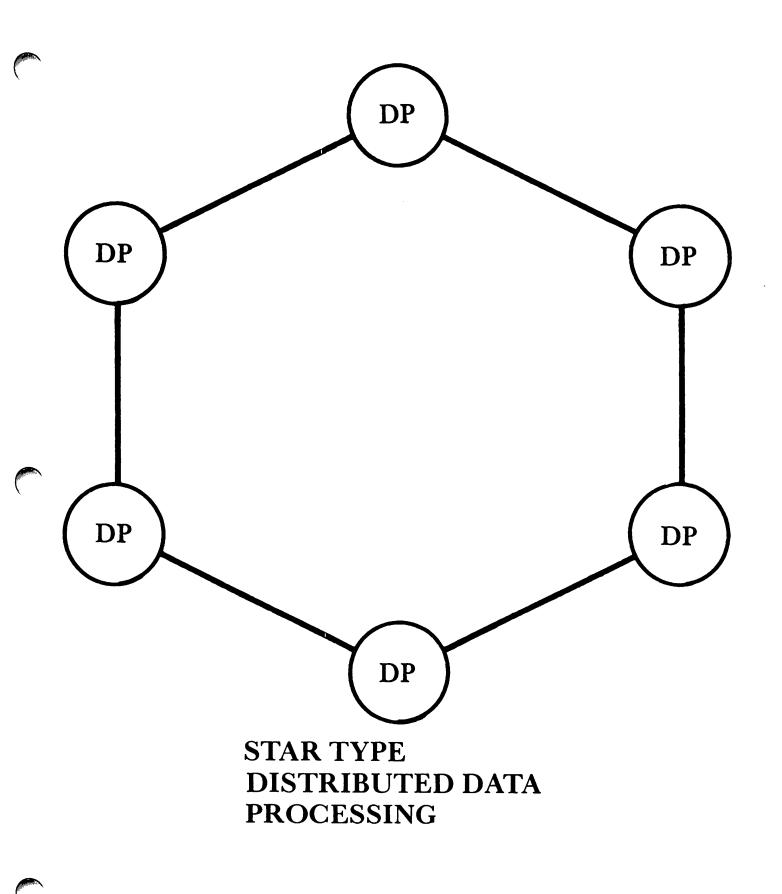


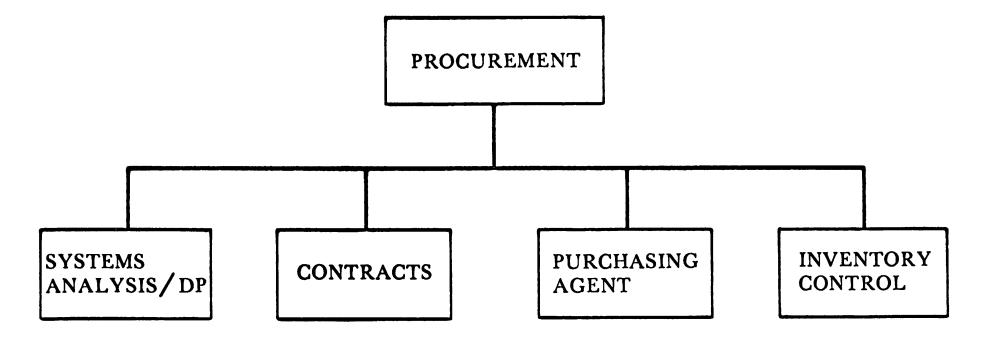
FORCES THAT MAY CREATE A DDP ENVIRONMENT HAS AN IMPACT ON THE DESIGN AND STRUCTURE OF DDP. THIS PROCESS MAY OR MAY NOT HAVE BEEN VIOLENT.



PYRAMID OR HIERARCHICAL DISTRIBUTED DATA PROCESSING







THREE PERSPECTIVES IN PERSONNEL CONSIDERATIONS FOR DISTRIBUTED DATA PROCESSING

- MANAGER : manages functional organization and DP
- DATA PROCESSOR : includes all necessary functions of DP
- USER : non-managerial organization

MANAGEMENT STYLES

REACTIVE VS. ACTIVE

Successful DDP requires active management style

MANAGER'S JOB IS TO:

PLAN ORGANIZE LEAD CONTROL SELECT AND DEVELOP

PLANNING

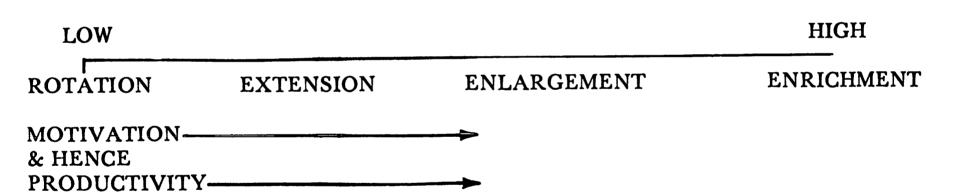
<u>CENTRALIZED DP</u>

- MORE COMPLICATED
- PRIORITIZING IS A PROBLEM

DISTRIBUTED DP

- SIMPLIFIED
- PRIORITIZING IS NOT A PROBLEM

HERZBERG'S DEFINITION OF JOB VARIETY, RESPONSIBILITY AND GROWTH



ORGANIZING

CENTRALIZED DATA PROCESSING

- ORGANIZATION STRUCTURE EASIER TO DEFINE
- BACK-UP/TURNOVER HAS LITTLE IMPACT
- EASIER TO CREATE PROJECT TEAMS
- CREATES SPECIALISTS
- STRONG PEER GROUP FORMATION

DISTRIBUTED DATA PROCESSING

- ORGANIZATION STRUCTURE INTRODUCES STRAIN
- BACK-UP/TURNOVER PLANNING IS HARDER
- PROJECT TEAMS HARDER TO CREATE
- CREATES GENERALISTS
- PEER GROUP RELATIONSHIP IS WEAK

ORGANIZING (CONT'D)

CENTRALIZED DATA PROCESSING

- EASIER TO CHANGE JOB DESIGNS
- MORE STRUC-TURED TRAINING

DISTRIBUTED DATA PROCESSING

- JOB DESIGNS ARE MORE RIGID
- UNSTRUCTURED TRAINING AND DEVELOPMENT

"MOTIVATION" IS OUR SPECULATION ABOUT SOMEONE ELSE'S PURPOSE AND WE USUALLY EXPECT TO FIND THAT PURPOSE AND SOME IMMEDIATE AND OBVIOUS GOALS

- MOTIVATIONAL FACTORS
- MAINTENANCE FACTORS

MOTIVATIONAL FACTORS

- ACHIEVEMENT
- RECOGNITION
- ADVANCEMENT
- WORK (ITSELF)
- POSSIBILITY OF GROWTH
- RESPONSIBILITY

MAINTENANCE FACTORS

- COMPANY POLICY AND ADMINISTRATION
- TECHNICAL SUPERVISION
- INTERPERSONAL RELATIONS SUPERVISOR
- SALARY
- INTERPERSONAL RELATIONS PEERS
- JOB SECURITY
- PERSONAL LIFE (QUALITY)
- WORKING CONDITIONS
- INTERPERSONAL RELATIONS SUBORDINATE
- STATUS

CONTROLLING

PERFORMANCE REVIEWS AND EVALUATION

CENTRALIZED DATA PROCESSING

- MORE STRUC-TURED BUT LESS DEFINITIVE
- MBO HARDER TO IMPLEMENT

DISTRIBUTED DATA PROCESSING

- LESS STRUCTURED BUT MORE DEFINITIVE
- MBO EASIER TO
 IMPLEMENT

SELECTING AND DEVELOPING

CENTRALIZED DATA PROCESSING

- EASIER TO HIRE GOOD PEOPLE
- MORE OPPOR-TUNITY FOR
 CAREER PLANNING

DISTRIBUTED DATA PROCESSING

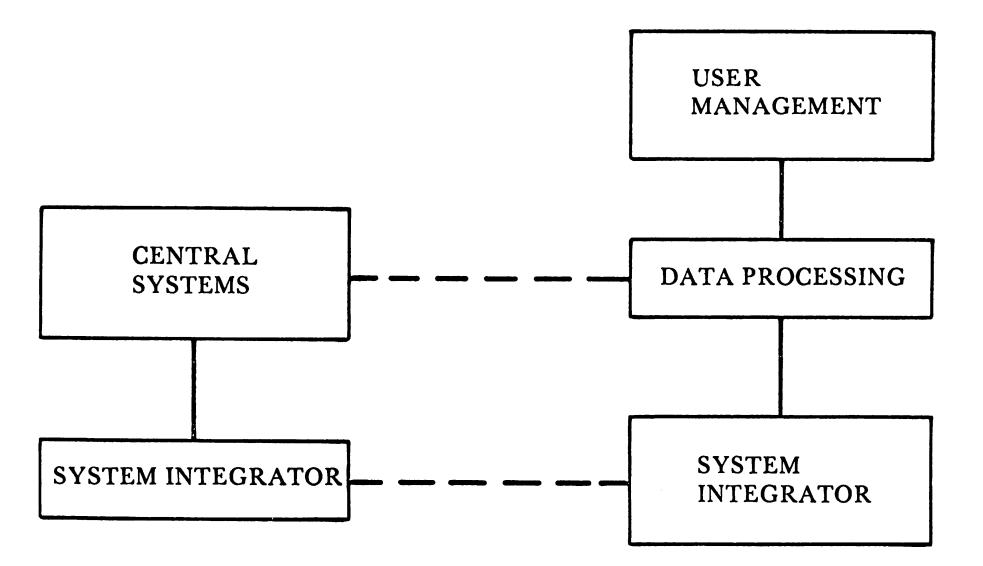
- DIFFICULT TO HIRE GOOD PEOPLE
- DIFFICULT TO PROVIDE CAREER PLANNING

SKILLS FOR DATA PROCESSOR IN DDP

- SKILLS REQUIRED ARE THOSE OF A STAFF FUNCTION
- GREATER COMMUNICATION SKILLS REQUIRED
- ABILITY TO BEAR GREATER RESPONSIBILITY
- MORE OF A BUSINESSMAN THAN A TECHNOCRAT
- IT IS A "HOT" SEAT.

ROLE OF SYSTEM INTEGRATOR

- DEFINES THE NEEDS AND CHARACTERIS-TICS OF COMMON SYSTEMS
- DEFINES PROCEDURES FOR COMMON SYSTEMS
- DEFINES STANDARDS FOR COMMON SYSTEMS
- PROVIDES FOR COMMUNICATION FOR COMMON SYSTEMS



RECOMMENDATIONS

- THINK THROUGH THE ENTIRE DDP PROCESS BEFORE IMPLEMENTING
- CREATE A PILOT PROJECT
- IDENTIFY, MONITOR AND UTILIZE STRESS SIGNALS, CHECK POINTS, PERFORMANCE INDEXES
- TRAIN ALL INVOLVED IN DDP. ESPECIALLY THE MANAGEMENT
- BE AWARE OF HUMAN RELATIONS PRINCIPLES
- BE CAREFUL AND DELIBERATE. IT COULD BE A DISRUPTIVE PROCESS